



Quotation No.  
NL-18082022-02

Date  
18-August-2022

Validity  
15-days

From  
Nilansh Traders & Hardware

Customer

GSTIN:-  
27BBBPG8158A1ZY

Krushnarpan FPO, Ambada,  
Tq. Morshi, Amravati  
Maharashtra.

**Proposal for Two Lane optical size grading and waxing line for Oranges.**

**Components and Price**

Sr. No	Components	Qty	Total Price (INR)
	<ul style="list-style-type: none"><li>➤ <b>Optical Grading Unit</b><ul style="list-style-type: none"><li>• 2 lane system Size grading system for Oranges 8+1 (12 outlets/grades)</li><li>• Grading Speed: 8 cups/sec/lane</li><li>• Tonnage/Hour: 5 tons/hr at 70% occupancy 7 tons/hour at 100% fill rate (raw capacity) (7 to 8 Oranges per kilo)</li><li>• Grading based on size</li><li>• Exits - 8</li><li>• V-belt pre-aligner 2 lanes</li><li>• Industrial Camera &amp; Optics</li><li>• Industrial PC</li><li>• 15" monitor</li><li>• Hortisort Software</li><li>• Load cell</li><li>• Return line conveyor</li></ul></li><li>➤ <b>Washing, waxing and Drying unit</b><ul style="list-style-type: none"><li>• Automatic Crate Un-Loading conveyor</li><li>• Roller Feeding Conveyor</li><li>• Brusher-Sponger-Waxing Machine, Drying Machine</li></ul></li></ul>	1	82,55,700/-

Sr. No	Components	Qty	Total Price (INR)
	GST (12%)		9,90,684
	Packing, material handling, Shipping and Insurance (full linewaxing & Grading)		4,50,000
	Installation		2,50,000
	<b>Total</b>		<b>99,46,384</b>

#### Taxes

- Taxes extra (GST)

#### Payment Terms

- The above prices are Ex Works, Zentron Assembly center, Bangalore
- 50% advance with PO
- 40% payment before shipping after inspection at Zentron
- 10% after installation and trials
- Insurance, Packing & shipping, loading and unloading charges extra at actuals
- Engineer's (white collar) travel, accommodation and food extra at actuals near installation site
- Unloading to be arranged by you.
- Erection and commissioning Charges extra.
- Zentron will retain ownership and title to the delivered goods and equipment until Zentron realizes complete payment of owed by the buyer.
- Zentron will not be responsible for any kind issues in the machine due to any change in orientation by the client other than mentioned in the quotation.
- Any change in specification from the client will be charged extra
- Price quoted is only for the items offered. All other items will be extra.
- If equipment is delivered to client and commissioning is delayed, client will have to Store the equipment in proper security and proper storage conditions.
- Any damage during the storage period or storage condition, Zentron will not be liable for that.
- Liquidated Damages are not accept

#### Delivery Terms

- 3 months from receipt of advance along with PO

**Zentron Labs Pvt. Ltd.**  
 No 16, PSS Plaza, ground floor, New Thippasandra Main road, HAL 3rd Stage, (Diagonally Opp. Post Office), Bangalore,  
 Karnataka,

## Pre-installation Requirements

- Detailed layout drawings
- Stable 3 phase Power point input close to system (Generator preferred)
- Earthing/ground voltage <1.5V
- Proper leak proof roofing and robust infrastructure with flat/concrete flooring
- Online UPS/ Isolation Transformer to be Installed to ensure no power fluctuation impact on the system to be provided by customer (Approx cost – Rs 50,000/- to 60,000/-)

## Warranty and Support:

- One-year warranty for the complete system (subject to normal use)
- Onsite Support: Free for first season (duration of three months) for the first installation
- Remote Support: Free for one year from the date of installation.

## Payment Information

EFT (Electronic Fund Transfer) - Make your EFT Payment at your Bank or via Internet using the following numbers:

Beneficiary Name	Bank Name	MICR#	IFSC code:	Account Number
Nilansh Traders & Hardware	HDFC Bank	444240509	HDFC0004726	50200071653374

## Authorized Dealer

Nilansh Traders & Hardware,  
Dhamangaon Railway, Amravati  
Mo. No. 9325440485 / 9359992484

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